

# Philipp Wahler

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## EDUCATION

### Ludwig-Maximilians Universität München (LMU)

*M.A. in Philosophy; GPA: 1.0/1*

**Munich, Germany**

*Oct. 2024 – present*

### Center for Digital Technology & Management (CDTM)

*Honours Degree in Technology Management; GPA: 1.0/1*

**Munich, Germany**

*Aug. 2024 – present*

### University of Cambridge

*Visiting Researcher at Institute for Manufacturing (IfM)*

**Cambridge, UK**

*Sept. 2025 – Jan. 2026*

### University of St. Gallen (HSG)

*B.A. in Business Administration; Final Thesis: 6/6; GPA: 5.5/6 (Top 5%)*

**St. Gallen, Switzerland**

*Aug. 2018 – April 2024*

### Frobenius-Gymnasium Hammelburg

*German Abitur; Final Grade: 1.4*

**Hammelburg, Germany**

*Sep. 2009 – July 2017*

## EXPERIENCE

### Cordia Labs

*Founder & ML Consultant*

**Munich, Germany**

*June. 2025 – Aug. 2025*

- Founded agency focusing on development & implementation of AI-based solutions in the broader manufacturing space
- Current projects include a multimodal similarity search pipeline for industrial quoting automation as well as a predictive system to optimize internal procurement processes

### Reimann Investors

*Visiting Analyst - Venture Capital*

**Munich, Germany**

*Feb. 2024 – Aug. 2024*

- Independently analyzed and presented deal opportunities to investment team, contributing to 75% of all outbound-generated opportunities & 48% of all qualified opportunities within a five-person team
- Sourced and facilitated (preliminary screening, due diligence, deal structuring, term sheet negotiation) investment in "Linearity" (Series A Extension; Co-investors: EQT Ventures, HV Capital, 468 Capital, Discovery Ventures)

### Vitt

*Business Development & Strategy Associate*

**London, UK & Berlin, Germany**

*Aug. 2021 – Sep. 2022*

- Second employee at VC-backed (Speedinvest, BTV, EF) fintech in the revenue-based financing & treasury space
- Led all growth initiatives (sales, marketing, partnerships) while directly reporting to CEO & CTO; established and executed KYC/AML processes; led first product launch; incorporated German subsidiary; assisted Head of Finance with debt underwriting
- Designed, set up, and executed financing funnel (prospecting, outbound/inbound, underwriting, financing, analytics), hired and trained two interns, achieved & maintained 30% MoM topline growth

### START Global

*Head of START Hack*

**St. Gallen, Switzerland**

*July 2020 – May 2021*

- Organized Europe's largest hackathon for aspiring entrepreneurs, hosting over 750 participants from 65 countries
- Established and led three decentral hackathon locations in Berlin, St.Gallen, and Copenhagen with a core team of 13 members
- Raised CHF 160k in funding from corporate and strategic partners (Microsoft, Accenture, Mercedes-Benz, etc.)

*Content Manager*

*Sept. 2019 – May 2020*

- Created hackathon cases and event program in close collaboration with corporate partners, jury, and speakers

### ConsumerCentriX

*Research Analyst*

**Geneva, Switzerland**

*July 2019 – Aug. 2019*

- Led team of interns in conducting research on the ROI of non-financial services for women-led SMEs ([↗ final report](#))
- Analyzed and discussed results directly with representatives from the International Finance Corporation (IFC)

*Business Development & Research Intern*

*March 2018 – June 2018*

- Developed value proposition and go-to-market strategy for product life cycle management startup ([↗ ZenOwn](#))
- Conducted research analysis and data visualization for several projects on customer-centric banking for women-led SMEs in Mongolia, Morocco, and Egypt

## PROJECTS

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### **CDTM Hacks 2025** | *Initiator, Partnerships, Project Management*

*Dec. 2024 – May 2025*

- Organized hackathon together with partners like Trade Republic, OpenAI, Celonis, and Mistral
- Raised EUR 18k, received over 570 applications and accepted 129 hackers, who built 34 *projects* in 36 hours

### **Unlock** | *Design, Frontend Development, Go-to-Market*

*Dec. 2022 – March 2023*

- Designed and developed frontend for a web-application enabling users to easily sell files online
- Successfully launched as *2nd Product of the Day* on Product Hunt

### **EasyPass** | *Research, Writing, Webdesign*

*Apr. 2020 – Aug. 2021*

- Co-authored *250 page study guide* and *online coding crash course* for the course “Fundamentals and Methods of Computer Science for Business Studies” at HSG; used by approximately 65% of enrolled students
- Set up & managed website and e-commerce functionality, generating over CHF 20k in revenue

## SKILLS AND INTERESTS

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**Languages:** German (native), English (C2, TOEFL 116/120), Spanish (A2/B1), Arabic (A2), French (A2)

**Tools & Technologies:** Hubspot & Salesforce, Figma, Excel, Notion, Adobe Creative Cloud, Wordpress, Webflow

**Programming Languages:** Python (proficient), SQL (basic), good understanding of HTML & CSS

**Interests:** Mountaineering, Skiing, Photography (35mm Film), History of Philosophy & Art, Cinema, Entrepreneurship

*References available upon request.*